PULSE FINANCIAL SERVICES LIMITED Trading as Entrepreneurs Financial Centre (Registered Financial Institution)

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QUARTERLY FINANCIAL STATEMENTS - 31ST DECEMBER, 2023

Published in accordance with the section 92 (1) of the Banking and Financial Services Act | Take note that month-on-month financial statements are available on request.

	Schedule I		Schedule II Sche						
BALANCE SHEET as at 31st December, 2023		INCOME STATEMENT FOR QUARTER ENDED 31st		r, 2023	YEAR TO DATE		STATEMENT OF CAPITAL POSITION As at 31st December, 2023		
	K'000		K'000	K'000	K'000	K'000		K'000	
ASSETS		Interest income from:					I PRIMARY (TIER 1) CAPITAL		
Bank and cash balances	9,848	Loans	43,996		150,484		(a) Paid-up common shares	35,691	
Balances with banks and financial institutions	-	Other	8,274		25,889		(b) Eligible prefered shares	-	
abroad		Total interest income		52,270		176,373	(c) Contributed surplus	2,824	
Loans and advances	351,257	Interest Expense:					(d) Retained earnings	43,126	
Allowances for loan losses	(19,004)	Deposits /Money Market Instruments	5,291		15,669		(e) General reserves	14,134	
Net loans and advances	332,253	Paid to banks and financial institutions	12,901		38 <i>,7</i> 06		(f) Statutory reserves	-	
Deposits/Money Market Instruments	115,582	Total interest expense	,	18,192		54,375	(g) Minority interests (common shareholders' equity)	_	
Inter branch balances	-	Net interest income		34,078	•	121,998	(h) Sub-total	95,775	
Fixed assets	31,268	Provision for loan losses	(4,153)	0 1,07 0	(9,868)		LESS:		
Other assets (including investments in	47,013	Net interest income after provision for loan losses	(,100)		(7,000)		(i) Goodwill and other intangible assets	10,145	
subsidiaries)		The microst medical provision for loan 193303		29,925		112,130	(i) Investments in unconsolidated subsidiaries and associates	-	
Total Assets	535,964	Non - interest income:					(k) Lending of a capital nature to subsidiaries and associates		
LIABILITIES	15 4 70 0	Commissions, fees and service charges	11,908		32,013		(I) Holding of other banks or financial institutions' capital instruments		
Deposits/Money Market Instruments	154,793	exchange gains (losses) arising from					(m) Assets pledged to secure liabilities		
Balances due to banks and other financial institutions in Zambia	61,812	translation of foreign exchange transactions	2,019		5,115		Sub-total (A) (items i to m)	10 145	
Other liabilities	90,837	Other	1,095	-	4,996		-	10,145	
Other borrowed funds -Other	132,747	Total non - interest income		15,022		42,124	OTHER ADJUSTMENTS:		
Shareholder's equity	95,775	Net interest and other income		44,947		154,254	Provisions	-	
Total liabilities and shareholders'		Non - interest expenses					Assets of little or no realisable value		
equity	535,964	Depreciation	2,771		8,785		Other adjustments (specify)	-	
Off balance sheet items		Other	28,263	_	101,468		(n) Sub-total (B) - (Sub - total A above + Other adjustments)	10,145	
		Total non - interest expenses		(31,034)		(110,253)	(o) Total primary capital (h - n)	85,630	
*Entrepreneurs Financial Centre (EFC) is a deposit taking		Profit before tax and extraordinary items		13,913		44,001	II SECONDARY (TIER 2) CAPITAL		
Micro Finance Institution licensed and regulated		Taxation provision	(4,458)			(13,201)	(a) Eligible preferred shares (Regulations 13 and 17)	-	
by the Bank of Zambia. EFC was founded with the intent		Profit after tax and but before extraordinary items		9,455		30,800	(b) Eligible subordinated term debt (Regulation 17(b))	=	
to provide financial services to Micro, Small and Medium Enterprises (MSMEs), with a focus on products tailored to		Interim dividend paid		-	•	-	(c) Eliible loan stock /capital (Regulation 17(b))	-	
meet clients' needs.		Net Profit		9,455	-	30,800	(d) Revaluation reserves (Regulation 17(a)). Maximum is 40% of revaluation reserves	-	
					•		(e) Other (Regulation (17(c). Specify	-	
B S Salasini CHIEF EXECUTIVE OFFICER							(f) Total secondary capital	-	
CHIEF EXECUTIVE OFFICER							III ELIGIBLE SECONDARY CAPITAL	=	
						(the maximum amount of secondary capital is limited to 100% of primary capital)			
K Banda							IV ELIGIBLE TOTAL CAPITAL(I(o) + III) (Regulatory capital)	85,630	
CHIEF FINANCIAL OFFICER		The above information is unaudited but is in agreement with the Financial Statements submitted to					V MINIMUM TOTAL CAPITAL REQUIREMENT:	45,005	
		Bank of Zambia					(15% of total on and off balance sheet risk-weighted		
							assets as established in the First schedule)		
"The Next Chair for	Duoineee"						VI EXCESS (DEFICIENCY) (IV minus V)	40,625	
"The Next Step for your	Business"						RISK WEIGHTED ASSETS	300,031	