## PULSE FINANCIAL SERVICES LIMITED Trading as Entrepreneurs Financial Centre (Registered Financial Institution)





## **OUARTERLY FINANCIAL STATEMENTS - 30TH SEPTEMBER 2025**

Published in accordance with the section 92 (1) of the Banking and Financial Services Act | Take note that month-on-month financial statements are available on request

Schedule I				Schedule II					
BALANCE SHEET AS AT 30th September, 2025			FOR QUARTER ENDED 30th September, 2025		YEAR TO DATE		STATEMENT OF CAPITAL POSITION AS AT 30th September, 2025		
	K'000		K'000	K'000	K'000	K'000			K'000
ASSETS		Interest income from:					I	PRIMARY (TIER 1 ) CAPITAL	
Bank and cash balances	97,594	Loans	64,001		177,079			(a) Paid-up common shares	35,69
Balances with banks and financial institutions abroad	97,394	Other	8,201		24,659			(b) Eligible prefered shares	
Loans and advances	- 525,561	Total interest income		72,202		201,738		(c) Contributed surplus	2,82
Allowances for loan losses	(21,708)	Interest Expense:	_		•			(d) Retained earnings	56,66
Net loans and advances	503,853	Deposits	8,027		20,717			(e) General reserves	19,44
		Paid to banks and financial	16,352		51,613			(f) Statutory reserves	35,69
Investment in Securities Inter branch balances	98,801	institutions		_				(g) Minority interests (common shareholders' equity)	
	1/ 0/ 4	Total interest expense	_	24,379	_	72,330		(h) Sub —total	150,32
Fixed assets	16,964	Net interest income	_	47,823	_	129,408		LESS:	
Other assets (including investments in subsidiaries)	80,267	Provision for loan losses	(4,234)		(7,910)			(i) Goodwill and other intangible assets	1,570
Total Assets	797,479	Net interest income after						(j) Investments in unconsolidated subsidiaries and associates	
LIABILITIES		provision for loan losses	_	43,589	-	121,498		(k) Lending of a capital nature to subsidiaries and associates	
Deposits	241,783	Non - interest income:						(I) Holding of other banks or financial institutions' capital instruments	
Balances due to Bank of Zambia	48,100	Commissions, fees and service	16,862		38,353			(m) Assets pledged to secure liabilities	
Balances due to domestic institutions	-	charges	(0.710)		140401			Sub-total (A) (items i to m)	1,570
Other liabilities	96,325	exchange gains (losses) arising from translation of	(2,713)		(4,848)			OTHER ADJUSTMENTS:	
Balances due to foreign institutions	260,947	foreign exchange transactions						Provisions	
Shareholder's equity	150,324	Other	2,243		7,156			Assets of little or no realisable value	
Total liabilities and shareholders' equity	797,479	Total non - interest income		16,392	7,100	40,661		Other adjustments (specify)	
Off balance sheet items	0	Net interest and other	_	10,072	-	40,001		(n) Sub-total (B) - (Sub - total A above + Other adjustments)	1,570
		income		59,981		162,159		(o) Total primary capital (h - n)	148,74
		Non - interest expenses	_		•			(-)	
*Entrepreneurs Financial Centre (EFC) is a depo	sit taking	Depreciation	2,696		8,176		Ш	SECONDARY (TIER 2 ) CAPITAL	
Micro Finance Institution licensed and regulated by the Bank of Zambia. EFC was founded with the intent to provide working		Other	38,732		111,667			(a) Eligible preferred shares (Regulations 13 and 17)	
		Total non - interest expenses		(41,428)		(119,843)		(b) Eligible subordinated term debt (Regulation 17(b) )	
capital solutions for Micro, Small and Medium Enterprises		Profit before tax and	_	(41,420)	-	(117,040)		(c) Eliible loan stock /capital (Regulation 17(b))	
(MSMEs), with a focus on products tailored to meet clients' needs.		extraordinary items		18,553		42,316		(d) Revaluation reserves (Regulation 17(a)). Maximum is 40% of revaluation	
necas.		Taxation provision	(5,567)			(12,681)		reserves	
B S Salasini		Profit after tax and but			-			(e) Other (Regulation (17(c). Specify	
CHIEF EXECUTIVE OFFICER	before extraordinary items		12,986	_	29,635		(f) Total secondary capital		
		Interim dividend paid	_		_	-	Ш	ELIGIBLE SECONDARY CAPITAL	
K Banda	Net Profit	_	12,986	:	29,635		(the maximum amount of secondary capital is limited to 100% of primary capital)		
CHIEF FINANCIAL OFFICER							11/		1/0 7/4
The above information is unacudited but is in a							IV V	ELIGIBLE TOTAL CAPITAL (I(o) + III) (Regulatory capital)	148,74
The above information is unaudited but is in agree- ment with the Financial Statements submitted to Bank							V	MINIMUM TOTAL CAPITAL REQUIREMENT:	65,22
of Zambia								(The higher of 15% of total on and off balance sheet risk-weighted	
								assets as established in the First schedule or the prescribed norminal amount)	
"The Next Stop for your Business	o"						VI	EXCESS (DEFICIENCY) (IV minus V)	83,52
"The Next Step for your Business	5						-	RISK WEIGHTED ASSETS	434,834